







www.macleayvalleychamber.com.au

Welcome Pack





# Welcome to Macleay Valley Business Chamber

The Macleay Valley has undergone many progressive changes in recent years that continue to enhance the lifestyle and prosperity of our region and at the same time retain our region's natural assets that are the foundation of our traditional farming and tourism industries.

Businesses with established reputations, new dynamic start-ups, family businesses and national and multinational interests are increasingly focusing on the Macleay Valley and its unique position in the Mid North Coast NSW economy.

We invite you to become a participating member of the Macleay Valley Business Chamber as we work together to build confidence, business acumen and strengthen networks all squarely aimed at increasing the Macleay's business growth and economic development.

As a Member of the Macleay Valley Business Chamber we offer you:

## **ACCESS**

- Access to key business people
- Access to contemporary business trends and current information through monthly e-newsletters and events
- Access to well recognised training programs

#### A VOICE

- A forum to share and discuss key issues with your peers
- A forum for innovation and building new economic opportunities
- A forum to raise issues of concern

### CONNECTIONS

- Network: Build business with active business to business relationships.
- Connect with potential customers, suppliers and specialists
- Connect with like-minded business people to formulate and build a strong representation on key issues.
- Keep up to date on those issues and how they can positively affect your business.

# **SHOWCASE**

- Showcase your business on the Macleay Valley Business Chamber Website
- Showcase your business across Macleay Valley Business Chamber social media platforms
- Showcase your business in cooperative Marketing Campaigns
- Build image with focused Sponsorship opportunities to further spread the good news about your business.
- Take up the opportunity to enter, win and receive the accolades/promotion through the NSW Business Chamber Awards program. Nb: The Macleay Valley Business Chamber Award winner go through to the NSW Awards.
- Participate in Co-Operative media familiarisations and inclusion in MVBC Media Releases, newsletters and selected presentations and promotions

### **ALLIANCE MEMBERSHIPS**

- Local Chamber Alliance Membership with the prestigious NSW Business Chamber
- Access to the specialty services such as Propel Business Diagnostic tools to enhance your business performance
- Access to services and programs that form part of a broader Alliance program negotiated on your behalf by the NSW Business Chamber

### ADDITIONAL SERVICES TO MEMBERS

- A welcome to new members in our regular Monthly Newsletters
- A welcome to new members at our monthly Networking Meetings
- A social media post welcoming you on our Social Media Platforms (Facebook, Twitter and Instagram)
- Subsidised rates for specialist B2B (Business to Business) and Training Events.
- Regular email broadcasts on news and events
- Use of the MVBC Marquee and Flags for your events

# Our commitment to our members

- Working together to create positive change
- Working to create more business opportunities through the management of Kempsey Riverside Markets
- Focused on assisting our Business Community to succeed
- Creation of Social Wealth and Better Communities
- B2B relationships and networks across the region and NSW to assist in building your success with connections, knowledge and expertise
- Affiliation with business groups and networks across the region and NSW to provide connections, knowledge and expertise
- All profits go directly back into business community, through membership, events and advocacy.

# Your commitment

# THE MACLEAY VALLEY BUSINESS CHAMBER KEY DATES

## **CHAMBER NETWORK EVENTS**

**WHEN:** 4th Wednesday of the month

**TIME:** 5.30pm to 7.30pm

**COST:** Members \$25.00 Guests: \$30 for a main course dinner

**WHERE:** Venues to be advised monthly

NB. On occasion this may be a breakfast function or a business visit.

### **KEMPSEY RIVERSIDE MARKET**

The Macleay Valley Business Chamber created and manages THE KEMSPEY RIVERSIDE MARKETS with a dedicated Coordinator, and a Kempsey Riverside Market Coordinating Committee.

We are always seeking and are very appreciate of Member Volunteer Support.

**WHEN:** THE 1ST Saturday of each month from 8.00am to 1.00pm

WHERE: Kempsey Riverside Park

### THE MACLEAY VALLEY BUSINESS AWARDS

WHEN: TBA

WHERE: TBA

COST: TBA

# Meet the 2018-19 Executive Committee

The Macleay Valley Business Chamber is comprised of generous local business leaders who freely give of their time, expertise and local pride to voluntarily steer the Chamber activities.

Many members also volunteer their time and passion to a range of current Chamber Committees:

- The Kempsey Riverside Markets
- A Marketing Committee
- Membership and Promotions
- Community Celebrations Committee



# **Gary Scott** President

Long time local, Gary Scott is currently a Licencee with Finance Broking Group Regional Finance Solutions has more than 40 years experience in the finance industry having honed his skills with the Holiday Coast Credit Union and Coastline Credit Union for 25 years and earlier with the ANZ Bank for 16 years. His business acumen also includes a 30 year involvement with his local family business Scott's Hydraulics Pty Ltd .

"I've been in the local area for more than 30 years and took on the role of President in 2013 to progress the most important factors driving the region's growth ie an innovative

and progressive council and a proactive Chamber working collaboratively to maintain regular open dialogue toward progress for our community and our businesses." he said. Gary is also a members of the NSW Business Chamber Mid North Coast.

M: 0447 554 587 | E: gary@regfin.com.au | W: www.regfin.com.au/offices/kempsey-office.php



## **Alan Davies** Vice President

Alan is an honours graduate from Hawkesbury Agricultural College who first came to Kempsey in 1960 working with the Department of Educations as a district supervisor of junior farmer (later rural youth). His life has always been connected to the land with establishment of a Friesian cattle stud, A Real Estate Stock and Station Agency, and a Kempsey based car and tractor dealership. After retiring he started travelling extensively and an opportunity arose for him to purchase a small travel agency which he has grown significantly over the past decade, specialising in competitive priced, fully conducted international tours. The agency now employs 12 people and is managed by Alan's

son, Bryn with Alan working pat time on marketing and tour planning. This year Alan joined the Chamber executive to promote some ideas he feels could have a real impact on the viability and vitality of Kempsey and its business sector.

P: 0409 223 712 | E: alan@macleayvalleytravel.com.au | W: www.macleayvalleytravel.com



# **Jenny Thorman** Treasurer

Jenny was born and bred in Kempsey and left the Macleay Valley in 1980 to commence a career in banking in Sydney. She returned home in 1992 with her young family and embarked on her career with Coastline Credit Union. Jenny has worked in many roles with Coastline over the past 25 years and was recently appointed to the newly created position of Head of People and Culture. In this role Jenny provides strong leadership and advice to the Coastline team to ensure the customer centric strategy is embedded in the organisation. Jenny has a proven track record in people and business management with an ability to build strong relationships with both clients and colleagues.

Jenny is looking forward to working with the Macleay Valley Business Chamber to create networking opportunities for local businesses to exchange ideas, knowledge and experience. She understands the benefits the community gains by providing opportunities for mentoring and community engagement.

P: 0421 028 942 | E: jenny.thorman@coastline.com.au | W: www.coastline.com.au



#### **Liz McPherson** Executive Committee Member

Together with husband Graham, Liz has owned and operated Northern Nursery Supplies for the past 23 years. Originally from Melbourne, Liz says she loves doing business in Kempsey because of the relaxed pace of life. "We are in the agriculture sector and I find most people relaxed and down-to-earth, which is quite different to living and working in Melbourne," she said. As a chamber member, Liz believes Kempsey's future growth and development relies directly on the town's ability to attract more business and people to the area, growing the customer base. She urges all businesses to get involved and work together, and is a keen advocate of cleaning up the image of the town's Central Business

District and the surrounding areas.

P: 0438 651 599 | E: gramac199@bigpond.com | E: admin@kempseychamber.com.au

W: www.northernnurserysupplies.com.au



# **Roslyn Roach** Executive Committee Member

Roslyn is self employed in her own accounting practice and is also the Administration Manager of Macleay Options Inc. a disability support service providing meaningful employment to adults with intellectual disability, Transition to work, day programs and accommodation support. Roslyn has lived and worked in the Macleay Valley for more than 21 years always involved with several community organisations and sporting events on committee or through working bees. In her chamber role Roslyn recognises scope for sustainable growth within the regions. She cites future growth and development around community participation by shopping local, involvement in community events, diversity

in retail and tourism product.

M: 0407 235 485 | E: roslyn@macleayoptions.org.au or raroach@bigpond.com

W: www.macleayoptions.org.au



#### **Natalie Walsh** Executive Committee Member

A talented graphic designer, Chamber executive committee member Natalie Walsh brings a dynamic youth perspective to Chamber, as well as fresh ideas on the town and its potential. A newcomer to the Kempsey district, Natalie has quickly become a proactive member of the business community and has a keen desire to support and work with local businesses both in her role as owner of Creative Jane Graphic Design, and as a Chamber executive committee member. "The reason I feel so enthusiastic about doing business in Kempsey is because there is so much variety of business here, and also an exceptional personal approach," she said. Strong economic development and keeping

businesses local were two important elements for Kempsey's future growth and development, she said. "In my role with Chamber, I hope to help create a strong network base, promote Kempsey and the district in a positive way, and help bring the businesses and the community even closer together," she said.

M: 0405 991 774 | E: natalie@creativejane.com.au | W: www.creativejane.com.au



# **Lachlan Townsend** Executive Committee Member

At 23 years of age, Lachlan is the youngest member of the Chamber Executive and provides valuable insight into the perspectives of the next generation in business. Residing at South West Rocks, Lachlan is currently employed as a Business Lending Specialist for the Coastline Credit Union. Lachlan joined the Chamber as he 'would like to encourage more young business executives to become more involved in the Business Chamber. The local business community has helped me to build relationships with key business people as well as obtain fantastic mentors and friends'. Lachlan looks forward to continuing to foster collaboration amongst the business community to ensure

sustainable growth of the Macleay Valley.

M: 0419 403 695 | E: lachlan.townsend@coastline.au | W: www.coastline.com.au



#### Fiona Welsh Executive Committee Member

Since moving to the area just over 5years ago, Fiona has played a pivotal role in the expansion, evolution and growth of Macleay Options in her role as Sales, Marketing & Customer Relations at the local not for profit organisation. Buoyed by her success, Fiona is keen to actively contribute to the positive growth of the Business Chamber's reputation as an organisation that has a vested interest in both the business community and the Valley as a whole. 'The most important thing for Kempsey's future growth is the community embracing change and supporting the visions of those wanting to have a positive influence. To improve employment levels the greater valley needs to be onboard

and proactive as a united community to support initiatives and community events'.

M: 0419 413 706 | E: fiona@macleayoptions.org.au | W: macleayoptions.org.au



### **Amanda Preston** Executive Committee Member

The Bucket Brewery's proud co-owner Amanda Preston, knows the value of a strong local business community. 'Doing business in the Macleay Valley District is great because the local community really gets behind what we are creating, which is a product that Kempsey can be proud of. This is a big part of why we started the business here 3 years ago'. In return, Amanda and the crew at Bucket Brewery are all about giving back to the community and sponsor a number of local clubs and organisations. 'I joined the Executive Committee to bring an increased diversity of views, with the goal of promoting our local area in order to attract new business and expand current enterprises'.

M: 0458 293 165 | E: amanda@bucketbrewery.com.au | W: www.bucketbrewery.com.au



### **Tania Powick** Executive Committee Member

Tania has enjoyed a long association with the Kempsey District Business Chamber as well as the broader local business commuity. As a financial planner with Coastal Wealth Directions (and previously Bridges Personal Investment Servicdes) Tania appreciates the importance of building confidence in the Valley and supporting local people and their local community.

As well as a member of the Executive Commitee, Tania also devotes a lot of her energies supporting the very successful Kempsey Riverside Markets and is a keen advocate for improved communication amongst the business and wider community. 'There are so many really positive and amazing things hapening in the valley and I'd like everyone to know about them.'

M: 0419 625 556 | E: tania@coastalwealthdirections.com.au | W: www.coastalwealthdirections.com.au

# Application for Business Chamber Membership



Please complete the following application, noting payment methods, and return to: PO Box 542 Kempsey NSW 2440 Application can also be completed at www.macleayvalleychamber.com.au/membership/ Name: Business Address: Postal Address:..... Business Phone: Mobile Phone: ..... Social Media: Twitter:.... Facebook:.... Instagram:.... Please provide a 200 word description of your business to be used for promotional purposes to promote your business on social media and other platforms. Also please submit a high res jpeg image of your business. I, the above named, wish to apply for membership of the Macleay Valley Business Chamber. I agree to pay the annual membership fee (as noted below) while remaining as a member of the Chamber and enclose the payment with my application. I have read and completed the Privacy Statement below. Micro Business - Self Employed (home-based business) \$75.00 Annual Membership 1/7/18 to 30/6/19 Small Business - Less than 20 Employees \$150.00 Annual Membership 1/7/18 to 30/6/19 **Large Business – Over 20 Employees** \$225.00 Annual Membership 1/7/18 to 30/6/19

Nomination  I,
Date:
Payment Methods  1. Cheque Payment - A cheque may be attached to this application, made payable to Macleay Valle Business Chamber.  2. Direct Credit Payment - please ensure you email admin@kempseychamber.com.au with details your payment.  BSB: 704 189, A/C No: 00000397, A/C Name: Macleay Valley Business Chamber, Ref: Your name  Privacy  From time to time the Macleay Valley Business Chamber conducts/takes part in business surveys, educational programs, the distribution of newsletters and eletters, the compilation of business directories etc. As such, we make our Membership I available to all financial members of our Chamber.  Under the Privacy (Amendment) Act 2001, we are required to seek permission from our Members to use release / publish the business details in the above-mentioned documents. Thus, we seek your permission to reproduce your business contact deta to other members of the Chamber.  Please indicate below whether or not you are willing for your business details to be used for the Macleay Valley Business Chamber in its day-to-day activities including event promotions, surveys, newsletters & e-letters, membership listings, and business directories.  No, I am not willing for my business details to be disclosed to anyone outside the Macleay Valley Business Chamber Executive.  NSW Business Chamber is working to unify the chamber movement in Australia and strengthen the voice of business. Members Macleay Valley Business Chamber upon renewing can by ticking the box be opted in as no cost members of NSW Business Chamber Alliance Program. This membership will entitle you to additional services at no cost.
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I, being the Applicant (or authorised by the Applicant) hereby apply for the Local Chamber Limited Membership of NS
Business Chamber ("NSWBC") as part of the Alliance with our Local Chamber (referred to above), and agree to be bou by the NSWBC constitution and terms and conditions as amended from time to time and available on the NSWBC webs at www.nswbusinesschamber.com.au/termsandconditions.
Office Use Only
Date Recieved: Payment Details:
Invoice Sent: Invoice No.: Database:
Have you included your 200 word business description?  Have you forwarded a high res ipeg image?

**Meeting Payment Option**Meeting meal cost is \$25. If you wish to prepay for meetings please advise and an invoice will be sent to